

# El Hadi Caoui

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Rotman School of Management  
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## Academic Position

Assistant Professor of Strategic Management, University of Toronto Mississauga and Rotman School of Management, 2019 - present

CESifo Research Network Affiliate, 2020 - present

## Education

Ph.D. in Economics. University of California, Los Angeles, 2019

M.A. in Economics. Paris School of Economics, 2014

M.Sc. in Statistics. ENSAE Paris, 2014

*Diplôme d'Ingénieur* (B.Sc. in Economics and Mathematics). École Polytechnique, 2012

## Research Papers

“The Impact of Dollar Store Expansion on Local Market Structure and Food Access” with Brett Hollenbeck and Matthew Osborne (Working Paper)

“Consumer Demand with Social Influences: Evidence from an E-Commerce Platform” with Chiara Faronato, John J. Horton, and Robert Schultz (Working Paper)

“Secret Reserve Prices by Uninformed Sellers” with Pasha Andreyanov (Quantitative Economics, 13(3), 1203-1256, 2022)

“Estimating the Costs of Standardization: Evidence from the Movie Industry” (Review of Economic Studies, 90(2), 597–633, 2023)

“A Study of Umbrella Damages from Bid-Rigging” (Journal of Law and Economics, 65(2), 239-277, 2022)

## Prior Work Experience

Research Assistant, UCLA Institute of the Environment and Sustainability, Summer 2016

Research Assistant, The World Bank - Gender and Development Group, Summers 2014-2015

Research Assistant, The World Bank - DEC Research Group, 2013

Research Assistant for Pr. John Asker, 2016-2018

## Awards and Honors

Young Economists' Essay Award (European Association for Research in Industrial Economics), 2019

Dissertation Year Fellowship, UCLA Graduate Division, 2018-2019

Board of Visitors Fellowship, UCLA Economics, 2018

Jacqueline and George Mefferd Fellowship for best original work presented at the UCLA Industrial Organization proseminar, 2017 and 2018

Jack Hirshleifer Endowed Fund recipient for Best Teaching Assistant, 2016 and 2017

Graduate Student Fellowship, UCLA Economics, 2014-2018

Fellowship, Ecole Polytechnique, 2010-2013

## Presentations and Seminars

**2022:** Canadian Society of Economic Sciences, U of Rochester\*, International Industrial Organization Conference, Canadian Economic Association, Informs Marketing Science, Instacart, U of Virginia\*, SICS\*, Food Access at Dollar Stores (FADS) Workshop\*, USDA\*, Yale\*, Johns Hopkins\*

**2021:** Mannheim Centre for Competition and Innovation, International Industrial Organization Conference, Canadian Economic Association, North American Summer Meeting of the Econometric Society, International Association for Applied Econometrics Conference, IO Canada Day, EARIE

**2020:** U of Toronto (Rotman Strategy Brownbag), Econometric Society World Congress, IOWW seminar, U of Toronto (Summer IO Brownbag), IO<sup>2</sup> seminar, INFER 2020

**2019:** Penn State, University of Utah Eccles School of Business, Duke's Fuqua School of Business, University of Michigan, Science Po, Paris School of Economics, IESE Business School, UPenn Wharton BEPP, Rotman School of Management (Strategy), U of Toronto Summer IO Brownbag Seminar, EARIE, CESifo Economics of Digitization

\* are presented by co-authors

## Teaching Experience

Lecturer, Department of Management, University of Toronto Mississauga

Strategy and Governance, Fall 2019-2021

Strategy for the Digital Economy, Fall 2021

Lecturer, Department of Economics, UCLA.

Introduction to Statistics, Summer 2017-2018

Teaching Assistant, Department of Economics, UCLA.

Introduction to Econometrics II (Ph.D. core), Winter 2016-2017

Microeconomic Theory, Spring 2017, Winter 2018, Spring 2018

Introduction to Statistics, Fall 2015, Spring 2016, Fall 2017

## **Referee Service**

American Economic Journal: Microeconomics, Journal of Industrial Economics, Journal of Law and Economics, Quantitative Economics, RAND Journal of Economics, The Economic Journal, Management Science, Review of Economics and Statistics, Review of Economic Studies

## **References**

Professor John Asker	<a href="mailto:johnasker@econ.ucla.edu">johnasker@econ.ucla.edu</a>
Professor Simon Board	<a href="mailto:sboard@econ.ucla.edu">sboard@econ.ucla.edu</a>
Professor Martin Hackmann	<a href="mailto:hackmann@econ.ucla.edu">hackmann@econ.ucla.edu</a>
Professor Brett Hollenbeck	<a href="mailto:brett.hollenbeck@anderson.ucla.edu">brett.hollenbeck@anderson.ucla.edu</a>

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